

CONSULTING ■ TRANSITION MANAGEMENT ■ TRAINING
for nonprofit & philanthropic organizations

SPECIAL SERVICES FOR GRANTMAKERS

The Support Center for Nonprofit Management has collaborated with grantmakers to increase the effectiveness of their grantee organizations, enabling them to increase the quality of their programs and life in their communities. The Support Center is committed to helping bridge the relationship between grantmakers and grantees by taking an outcomes-oriented approach and working with both parties to achieve their goals.

The Support Center specializes in working with grantees in the areas of grant evaluation, outcomes measurement, board development and grantee training. As a not-for-profit organization ourselves, we understand the challenges faced by nonprofit organizations and their leadership. We are dedicated to enabling funders to develop deeper relationships with their grantee organizations and efficiently and effectively create, implement and evaluate their grantmaking programs.

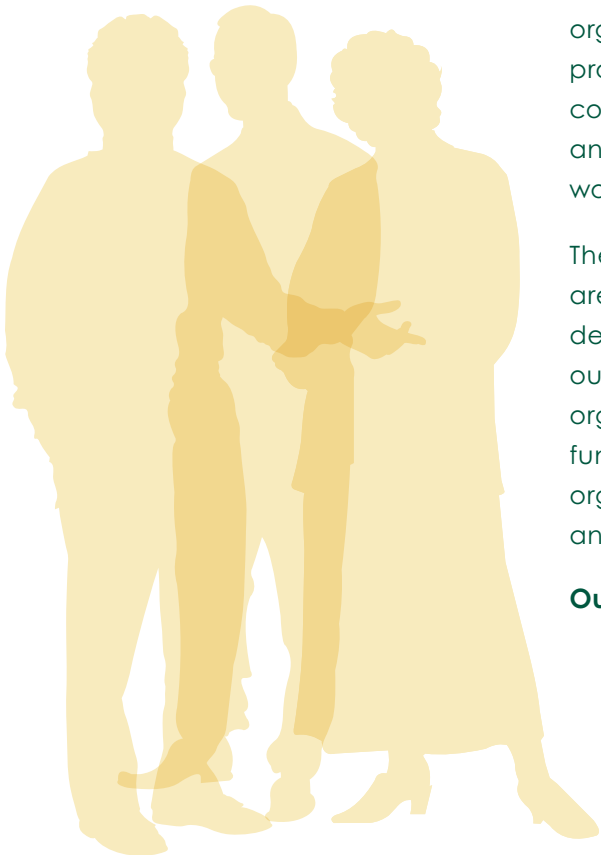
Our services for grantmakers include:

- Strategic Grantee Planning for Foundations
- Outcomes-Based Grantmaking
- Consulting, Transition Management, and Training Services for Grantees

TEAM EXPERIENCE

The Support Center brings a unique breadth and depth of experience to capacity building, leadership development and systems change projects. Our leaders, staff and affiliate consultants have multi-discipline experience from the fields of human services, healthcare, environment, youth and education, culture and arts, and other segments of the nonprofit sector. We have a team of more than 30 consultants throughout the tri-state area and each has an average of 20 years of nonprofit and philanthropic experience.

We bring a thoughtful and intimate understanding of the sector to our analysis, consulting and group facilitation work. We take a team approach that provides integrated and solutions-based strategies to sustain long-term change.



CLIENT RELATIONSHIPS

The Support Center is a trusted resource to philanthropic organizations looking to extend their own capacity, add sector-wide expertise, or gain our professional opinion and partnership. We can structure our work through a grant award, a fee for service agreement, or a combination of the two.

Our consultants can facilitate a one-day training session, be engaged for a short-term evaluation or research project, or be retained for an extended period to provide comprehensive training, management and/or planning services. We work in close collaboration with our clients and their grantees, ensuring that the work is focused on accomplishing goals, continuously assessing progress and refining strategy as necessary.

“The Support Center extended our staff’s capacity and delivered an enriched curriculum and an outstanding event—from strong program design and experienced speakers to registration and take-away materials!”

**Gretchen Hartling, Co-Director,
New Jersey Health Initiatives**

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Since 1986, the Support Center for Nonprofit Management has been dedicated to improving our society by helping nonprofit organizations and leaders.

Our consulting, transition management and training services are designed to increase the effectiveness of the nonprofit sector. ■

New Jersey Health Initiatives of the Robert Wood Johnson Foundation (NJHI)

■ ISSUE

Every year RWJF convenes their 27 New Jersey Health Initiatives (NJHI) grantees to discuss issues affecting the health industry. In 2006, RWJF was looking to enhance this annual meeting and extend training workshops beyond their traditional health-specific focus and help their grantees become more successful in reaching their goals.

■ ACTION

The Support Center and NJHI worked together to co-create a customized two-day conference for the grantee staff that looked at both issues and outcomes. The Support Center organized a senior management roundtable as well as a full schedule of technical assistance workshops on topics ranging from time management and building corporate partnerships to strategic planning for future funding.

■ IMPACT

The conference helped develop the personal and professional skills of participants at all levels of agency staff, up to and including senior management. Post-evaluation survey reports confirmed that the Support Center's facilitators were knowledgeable, engaging and encouraged peer-to-peer learning.